

City of San Leandro

Meeting Date: December 14, 2020

Staff Report

File Number: 20-566 Agenda Section: CONSENT CALENDAR

Agenda Number: 8.N.

TO: City Council

FROM: Jeff Kay

City Manager

BY: Susan Hsieh

Finance Director

FINANCE REVIEW: Susan Hsieh

Finance Director

TITLE: Staff Report for a City of San Leandro City Council Resolution Approving the

Investment Report for the Quarter Ended September 30, 2020

SUMMARY AND RECOMMENDATIONS

Staff recommends the City Council review and accept the investment report for the quarter ended September 30, 2020.

BACKGROUND

The purpose of the City Council Investment Report is informing the City Council of the City's investment portfolio status as of the end of the quarter, September 30, 2020. The City's Investment Policy Statement requires reporting on types of investments, amounts invested with approved institutions, and purchase and maturity dates and interest yields.

DISCUSSION

As of September 30, 2020, the City's investment portfolio had a market value of \$164 million, \$13 million greater than one-year earlier on September 30, 2019. Of the total market value, \$55 million was placed with the Local Agency Investment Fund (LAIF) and bank accounts and \$109 million with Chandler Asset Management portfolio.

The rate of return for LAIF at the end of the quarter was 0.84%, while the average book yield for the Chandler managed funds was 1.89%. The LAIF return was 0.63% lower than on June 30, 2020, while the Chandler return was 0.14% lower. LAIF's investment rate reflects a snapshot in time (the quarterly apportionment rate), while Chandler's reflects the performance of the portfolio over the entire guarter.

The City's investment policy establishes three criteria for the performance standard, the LAIF rate of return and the rates for both 2-year and 5-year U.S. Treasury securities. Amounts invested in LAIF exceeded both standards. The Chandler managed funds average book yield was 1.89%, far exceeding the benchmark rates of return on the 2-year U.S. Treasury Bill of 0.13% and the

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5-year U.S. Treasury Note of 0.28% (2-year and 5-year yields have dropped continually since March 2020).

Amounts invested with LAIF are liquid, funds can be withdrawn with minimal notice as City operations may require. The rate of return earned by LAIF generally follows fixed income security rates.

Chandler Asset Management manages the investment portfolio having a market value of \$109 million, 66% of the total portfolio. These investments range from one to almost five years to maturity, with the average maturity at 1.93 years (unchanged from June 30, 2020).

The report notes that the City is in compliance with all provisions of the City's Investment Policy and the City is able to meet its cash obligations during the next six-months. Chandler's strategy is gradually lengthening the average maturity of the portfolio in order to gain higher interest rates.

PREPARED BY

Karen Chang, Assistant Finance Director



City of San Leandro

Meeting Date: December 14, 2020

Resolution - Council

File Number: 20-567 Agenda Section: CONSENT CALENDAR

Agenda Number:

TO: City Council

FROM: Jeff Kay

City Manager

BY: Susan Hsieh

Finance Director

FINANCE REVIEW: Susan Hsieh

Finance Director

TITLE: RESOLUTION of the City of San Leandro City Council Accepting the City Council

Investment Report for the Quarter Ended September 30, 2020

WHEREAS, the quarterly City Council Investment Report for the quarter ended September 30, 2020, a copy of which is attached, is presented to this City Council; and

WHEREAS, the City Council is familiar with the contents thereof.

NOW, THEREFORE, the City Council of the City of San Leandro does RESOLVE as follows:

That said City Council Investment Report is hereby accepted.





City of San Leandro City Council Investment Report

Quarter Ending September 30, 2020



City of San Leandro

Assets managed by Chandler Asset Management are in full compliance with state law and with the Client's investment policy.

Category	Standard	Comment		
Treasury Issues	No limitations	Complies		
Agency Issues	No limitations	Complies		
Supranationals	"AA" rated or higher by a NRSRO; 30% maximum; 10% max per issuer; Unsubordinated obligations issued by by IBRD, IFC or IADB only	Complies		
Municipal Securities	Issued by City of San Leandro and its Agencies	Complies		
Banker's Acceptances	"A" or highest money market rating by a NRSRO, such as S&P or Moody's; 40% maximum; 30% per issuer; 180 days max maturity	Complies		
Commercial Paper	Highest rating by a NRSRO; Issuer must be a domestic corporation having assets in excess of \$500 million and A-1 and P-1 rated or better by S&P and Moody's for its debt other than commercial paper; 25% maximum; 10% max of the outstanding commercial paper of any single issuer; 270 days max maturity			
Negotiable Certificates of Deposit (including CDARS)	30% maximum (including CDARS); FDIC Insured or Collateralized 110%	Complies		
Time Deposits (TD)/ Certificates of Deposit (CD)	FDIC Insured or Collateralized 110%			
Medium Term Corp Notes	"A" rated or better by a NRSRO; 30% maximum; Issuers must be corporations organized and operating within the U.S. or depository institutions licensed by the U.S., or operating within the U.S.	Complies		
Money Market Mutual Funds	Highest rating by two NRSROs or SEC registered adviser with assets greater than \$500 million; 20% maximum	Complies		
Asset Backed Securities, Mortgage Backed,Pass-Through Securities, Collateralized Mortgage Obligations	"AA" rated or higher by a NRSRO; 20% maximum; 5% per single Asset-Backed or Commercial Mortgage issuer; There is no issue ss-Through Securities, limitation on any Mortgage security where the issuer is US Treasury or a Federal Agency/Government-sponsored Enterprise (GSE)			
Repurchase Agreements	20% maximum; 360 days max maturity; 102% collateralized; Not used by IA	Complies		
Reverse Repurchase Agreements	20% maximum; 92 days max maturity; Not used by IA	Complies		
Local Agency Investment Fund (LAIF)	Maximum program limit; Not used by IA	Complies		
Social Responsibility	The investment policy prohibits investing in an entity that received a significant portion of their revenues from the gun manufacturing, fossil fuel production, private prisons, and tobacco producers			
Maximum Maturity	5 years	Complies		
*Complied at time of purchase: Portfoli	o currently holds Fossil Fuel issuer: Chevron (166764BG4)			

The City of San Leandro is able to meet its pool's expenditure requirement for the next six months.

City of San Leandro

The investment goals of the City of San Leandro are to preserve principal, to provide liquidity, and to attain a rate of return commensurate with the City's investment risk constraints and cash flow needs. Furthermore, the City is able to meet its cash obligations during the next six-month period.

Investment Report Performance Objectives

The performance objective for the City of San Leandro's portfolio managed by Chandler is to attain a rate of return greater than the benchmark 1-3 Year Treasury/Agency securities over a market cycle.

Strategy

In order to achieve these objectives, the City of San Leandro invests in US Treasury securities, federal agency securities, high quality money market instruments and high quality corporate medium term notes in accordance with the City's investment policy and California Government Code Section 53600 et seq.



Portfolio Characteristics

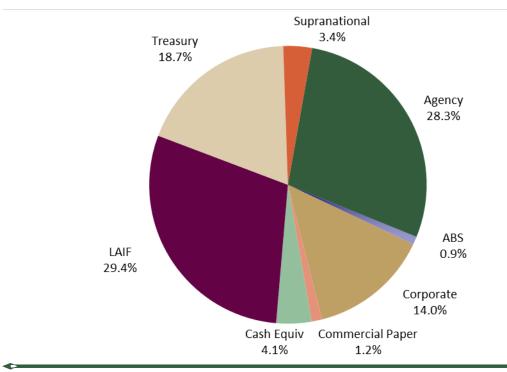
	9/30/2020	6/30/2020	
LAIF - City Pool #98-01-809	\$47,990,860	\$62,131,300	
LAIF - Successor Agency	28,069	27,967	
Passbook/Checking Accounts	6,648,376	15,803,375	
Total LAIF and Bank Accounts	\$54,667,305	\$77,962,641	
Investment Portfolio Market Value	\$108,737,794	\$112,224,262	
Total Market Value	\$163,405,099	\$190,186,903	
LAIF Quarterly Apportionment Rate	0.84%	1.47%	
2 year US Treasury Yield to Maturity	0.13%	0.16%	
5 year US Treasury Yield to Maturity	0.28%	0.29%	
Investment Portfolio:			
Average Maturity (yrs)	1.93	1.91	
Modified Duration	1.85	1.80	
Average Book Yield	1.89%	2.03%	
Average Yield to Maturity at Market	0.25%	0.31%	
Average Quality S&P/Moody	AA/Aa1	AA/Aa1	

Portfolio Activity

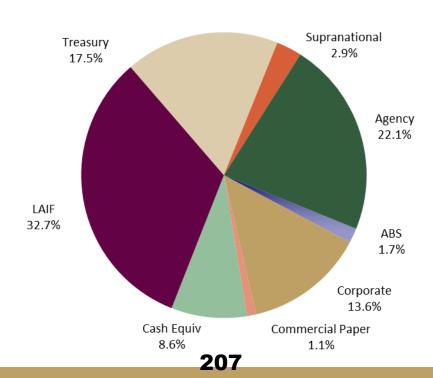
Several securities were purchased in the Treasury, Agency, and Commercial Paper sectors of the allocation to keep the portfolio structure consistent with Chandler targets. The purchased securities ranged in maturity from December 2020 to September 2025. Multiple securities matured during the quarter to provide the proceeds for the new holdings in the portfolio. Additionally, \$3.7 million was withdrawn from the account in August 2020.



Sector Distribution September 30, 2020

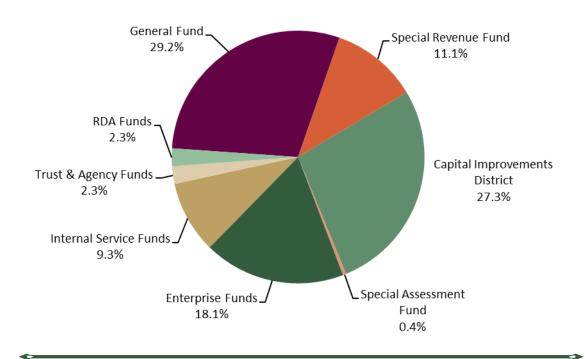


June 30, 2019

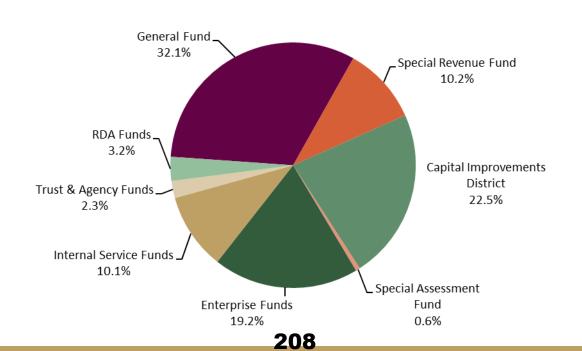




City Fund Allocation September 30, 2020



June 30, 2019





City of San Leandro Investments by All Types Active Investments September 30, 2020

September 30, 2020											
			Maturity			Book	Purchase				
CUSIP	Issuer	Coupon	Date	Par	Purchase Price	Value	Yield	MVACC			
LAIF SYS113	LAIF - City Pool			\$47,990,859.71	100.00000	\$47,990,859.71		\$47,990,859.71			
SYS114	LAIF - Successor Agency			28,068.68	100.00000	\$28,068.68	_	\$28,068.68			
Passbook/Che	ecking Accounts	s	subtotal	\$48,018,928.39		\$48,018,928.39		\$48,018,928.39			
1 433200,	Public Funds Checking		-	6,648,376.46	100.00000	6,648,376.46	_	6,648,376.46			
Government Is		s	subtotal	\$ 6,648,376.46	\$	6,648,376.46	\$	6,648,376.46			
60934N104	Ssues Government Obligations Fund Federated Investors	0.010	30-Sep-20	61,142.74	100.00000	61,142.74	0.01	61,142.74			
9128282Z2 00440EAT4	Note US Treasury Callable Note Cont 10/3/2020 Chubb INA Holdings	1.625 2.300	15-Oct-20 03-Nov-20	2,000,000.00 750,000.00	99.96837 100.00001	1,999,367.39 750,000.07	2.47 2.15	2,016,172.84 758,151.42			
594918BG8	Callable Note Cont. 10/3/2020 Microsoft	2.000	03-Nov-20	650,000.00	100.00025	650,001.64	1.95	655,376.94			
3137EAEK1 912828A42	Note FHLMC Note US Treasury	1.875 2.000	17-Nov-20 30-Nov-20	1,000,000.00	99.98361	999,836.12	2.01	1,009,266.17 732,118.28			
3130A3UQ5	Note FHLB	1.875	11-Dec-20	725,000.00 1,000,000.00	100.05156 99.97240	725,373.80 999,723.96	1.68 2.02	1,009,160.17			
62479LME2 45950KCM0	Discount CP MUFG Bank Ltd Note International Finance Corp	0.150 2.250	14-Dec-20	2,000,000.00	99.96916	1,999,383.25	0.15	1,999,383.25			
91159HHL7	Note International Finance Corp Callable Note 1X 12/29/2020 US Bancorp	2.250	25-Jan-21 29-Jan-21	1,000,000.00 750,000.00	99.90514 100.05117	999,051.41 750,383.74	2.56 2.13	1,010,511.00 756,862.67			
912828N89 3137EAEL9	Note US Treasury	1.375	31-Jan-21	1,000,000.00	99.83953	998,395.28	1.87	1,006,418.57			
912828P87	Note FHLMC Note US Treasury	2.375 1.125	16-Feb-21 28-Feb-21	775,000.00 1,000,000.00	99.97965 99.65625	774,842.29 996,562.52	2.43 1.99	783,791.41 1,005,182.40			
46625HQJ2	Callable Note Cont 2/1/2021 JP Morgan Chase	2.550	01-Mar-21	775,000.00	100.07157	775,554.63	2.33	782,436.13			
24422ESL4 084670BQ0	Note John Deere Capital Corp Callable Note Cont 2/15/2021 Berkshire Hathaway	2.800 2.200	04-Mar-21 15-Mar-21	825,000.00 525,000.00	100.06544 99.97367	825,539.89 524,861.77	2.64 2.26	835,179.68 529,304.88			
9128284B3	Note US Treasury	2.375	15-Mar-21	1,000,000.00	99.93034	999,303.43	2.53	1,011,361.72			
912828C57 3135G0U27	Note US Treasury Note FNMA	2.250 2.500	31-Mar-21 13-Apr-21	1,000,000.00 1,425,000.00	99.86490 99.85740	998,648.99 1,422,967.96	2.53 2.78	1,010,725.81 1,459,400.45			
4581X0DB1	Note Inter-American Dev Bank	2.625	19-Apr-21	1,000,000.00	99.93114	999,311.36	2.76	1,024,926.50			
912828Q78 369550BE7	Note US Treasury Note General Dynamics Corp	1.375 3.000	30-Apr-21 11-May-21	1,000,000.00 825,000.00	99.84841 99.85623	998,484.05 823,813.92	1.65 3.25	1,013,137.07 848,407.45			
166764BG4	Callable Note Cont 4/15/2021 Chevron Corp	2.100	16-May-21	800,000.00	99.72402	797,792.17	2.57	814,440.02			
808513AW5	Callable Note Cont 4/21/2021 Charles Schwab Corp	3.250	21-May-21	825,000.00	100.06625	825,546.57	3.12	847,903.74			
459058FH1 912828R77	Note Intl. Bank Recon & Development Note US Treasury	1.375 1.375	24-May-21 31-May-21	600,000.00 1,500,000.00	99.60813 99.36694	597,648.76 1,490,504.05	2.01 2.37	607,188.42 1,519,588.35			
3135G0U35	Note FNMA	2.750	22-Jun-21	1,775,000.00	100.05508	1,775,977.75	2.67	1,821,930.12			
912828Y20 912828S76	Note US Treasury	2.625 1.125	15-Jul-21 31-Jul-21	1,100,000.00 1,000,000.00	100.11147 99.48094	1,101,226.16 994,809.37	2.48 1.78	1,127,777.04			
9128284W7	Note US Treasury Note US Treasury	2.750	15-Aug-21	1,000,000.00	100.01955	1,000,195.53	2.73	1,010,254.39 1,026,403.23			
43811BAC8	2017-2 A3 Honda Auto Receivables Trust	1.680	16-Aug-21	9,465.98	99.59349	9,427.50	2.60	9,483.25			
912828D72 02665WBG5	Note US Treasury Note American Honda Finance	2.000 1.700	31-Aug-21 09-Sep-21	1,100,000.00 250,000.00	99.57831 99.34906	1,095,361.42 248,372.66	2.48 2.43	1,120,660.98 253,242.97			
68389XBK0	Callable Note Cont 8/15/2021 Oracle Corp	1.900	15-Sep-21	975,000.00	99.43824	969,522.88	2.51	989,716.11			
89233P5F9 17275RBJ0	Note Toyota Motor Credit Corp	3.400 1.850	15-Sep-21	950,000.00 550.000.00	100.52508	954,988.22	2.82 2.36	979,153.71			
43814WAB1	Callable Note Cont 8/20/2021 Cisco Systems 2019-1 A2 Honda Auto Receivables Trust	1.850 2.750	20-Sep-21 20-Sep-21	131,081.35	99.53141 99.99757	547,422.78 131,078.16	2.36 2.77	558,205.05 131,535.35			
912828T34	Note US Treasury	1.125	30-Sep-21	1,000,000.00	99.10197	991,019.72	2.07	1,009,796.91			
47788BAD6 912828F96	2017-B A3 John Deere Owner Trust Note US Treasury	1.820 2.000	15-Oct-21 31-Oct-21	8,577.89 1,640,000.00	99.51911 99.72909	8,536.64 1,635,557.11	3.16 2.26	8,589.53 1,686,654.01			
912828U65	Note US Treasury	1.750	30-Nov-21	1,500,000.00	99.24420	1,488,662.93	2.43	1,537,063.72			
313376C94 47789JAB2	Note FHLB	2.625	10-Dec-21	1,000,000.00	100.04694	1,000,469.36	2.58	1,037,606.75			
89236TDP7	2019-A A2 John Deere Owner Trust Note Toyota Motor Credit Corp	2.850 2.600	15-Dec-21 11-Jan-22	77,811.77 450,000.00	99.99801 99.02069	77,810.22 445,593.11	2.87 3.42	78,060.50 465,828.20			
3137EADB2	Note FHLMC	2.375	13-Jan-22	2,000,000.00	102.52561	2,050,512.17	0.40	2,068,023.67			
4581X0CW6 89238KAD4	Note Inter-American Dev Bank 2017-D A3 Toyota Auto Receivables Trust	2.125 1.930	18-Jan-22 18-Jan-22	800,000.00 237,201.19	99.91059 99.65868	799,284.69 236,391.58	2.20 2.73	822,930.42 238,314.58			
594918BW3	Callable Note Cont 1/6/2022 Microsoft	2.400	06-Feb-22	500,000.00	99.83099	499,154.93	2.53	515,700.83			
69353RFB9 313378CR0	Callable Note Cont 1/18/2022 PNC Bank	2.625	17-Feb-22	1,200,000.00	99.58374	1,195,004.91	2.94	1,240,195.60			
912828W89	Note FHLB Note US Treasury	2.250 1.875	11-Mar-22 31-Mar-22	1,250,000.00 1,100,000.00	98.95012 98.75187	1,236,876.47 1,086,270.57	3.02 2.75	1,289,385.00 1,128,802.96			
3135G0V59	Note FNMA	2.250	12-Apr-22	2,570,000.00	99.78601	2,564,500.54	2.40	2,680,349.38			
912828X47 459200JX0	Note US Treasury Note IBM Corp	1.875 2.850	30-Apr-22 13-May-22	1,800,000.00 500,000.00	98.99229 100.58568	1,781,861.14 502,928.41	2.54 2.47	1,863,764.04 526,036.00			
532457BQ0	Note Eli Lilly & Co	2.350	15-May-22	500,000.00	99.04017	495,200.84	2.98	520,057.89			
313379Q69 9128287C8	Note FHLB	2.125	10-Jun-22	2,200,000.00	100.40633	2,208,939.36	1.88	2,287,542.58			
912828L24	Note US Treasury Note US Treasury	1.750 1.875	15-Jul-22 31-Aug-22	2,000,000.00 1,100,000.00	102.66390 98.47320	2,053,278.04 1,083,205.20	0.25 2.72	2,065,542.48 1,138,418.23			
3135G0W33	Note FNMA	1.375	06-Sep-22	2,000,000.00	99.64363	1,992,872.53	1.56	2,048,847.72			
313380GJ0 46625HJE1	Note FHLB Note JP Morgan Chase	2.000 3.250	09-Sep-22 23-Sep-22	1,000,000.00 400,000.00	98.84195 99.42749	988,419.45 397,709.96	2.63 3.56	1,037,397.22 423,080.89			
3135G0T78	Note FNMA	2.000	05-Oct-22	900,000.00	98.40070	885,606.32	2.84	942,168.40			
92826CAC6 06051GEU9	Callable Note Cont 10/14/2022 Visa Inc	2.800	14-Dec-22	1,000,000.00	99.16037	991,603.66	3.21	1,058,903.22			
65478WAE5	Note Bank of America Corp 2016-C A4 Nissan Auto Receivables Trust	3.300 1.380	11-Jan-23 17-Jan-23	1,325,000.00 131,152.22	99.76713 99.36350	1,321,914.51 130,317.43	3.41 2.61	1,416,188.27 131,294.83			
06406RAE7	Callable Note Cont 12/29/2022 Bank of NY Mellon	2.950	29-Jan-23	1,000,000.00	98.89061	988,906.07	3.47	1,058,450.55			
912828Z86 084670BR8	Note US Treasury Callable Note Cont 1/15/2023 Berkshire Hathaway	1.375 2.750	15-Feb-23 15-Mar-23	1,000,000.00 600,000.00	102.74910 98.52284	1,027,490.96 591,137.06	0.21 3.40	1,030,936.11 632,768.53			
912828ZD5	Note US Treasury	0.500	15-Mar-23	2,000,000.00	100.70272	2,014,054.30	0.21	2,017,785.99			
3137EAEQ8	Note FHLMC	0.375	20-Apr-23	2,000,000.00	100.18270	2,003,654.07	0.30	2,013,926.17			
037833AK6 3137EAER6	Note Apple Inc Note FHLMC	2.400 0.375	03-May-23 05-May-23	900,000.00 2,000,000.00	97.55480 100.11912	877,993.18 2,002,382.39	3.43 0.33	956,469.30 2,011,580.00			
4581X0DM7	Note Inter-American Dev Bank	0.500	24-May-23	2,000,000.00	100.05246	2,001,049.29	0.48	2,016,307.78			
404280BA6 3133834G3	Note HSBC Holdings PLC Note FHLB	3.600 2.125	25-May-23	500,000.00	99.76762	498,838.12	3.69	538,762.50			
931142EK5	Callable Note Cont 5/26/2023 Wal-Mart Stores	3.400	09-Jun-23 26-Jun-23	1,000,000.00 1,000,000.00	100.24828 100.38513	1,002,482.78 1,003,851.26	2.03 3.24	1,057,610.11 1,089,348.22			
3135G05G4	Note FNMA	0.250	10-Jul-23	1,800,000.00	99.95683	1,799,223.01	0.27	1,800,641.70			
90331HNV1 43815NAC8	Callable Note Cont 6/23/2023 US Bank NA 2019-3 A3 Honda Auto Receivables Trust	3.400 1.780	24-Jul-23 15-Aug-23	500,000.00 520,000.00	101.43389 99.99947	507,169.47 519,997.23	2.84 1.79	542,839.39 530,315.82			
3137EAEV7	Note FHLMC	0.250	24-Aug-23	2,000,000.00	99.89605	1,997,920.97	0.29	2,001,911.56			
9128285D8 9128285K2	Note US Treasury	2.875	30-Sep-23	1,000,000.00	103.17079	1,031,707.92	1.77	1,081,133.98			
912828WE6	Note US Treasury Note US Treasury	2.875 2.750	31-Oct-23 15-Nov-23	1,200,000.00 1,000,000.00	108.35585 102.64586	1,300,270.25 1,026,458.59	0.16 1.86	1,314,281.10 1,090,778.23			
3130A0F70	Note FHLB	3.375	08-Dec-23	1,700,000.00	101.90078	1,732,313.30	2.73	1,885,289.38			
477870AC3 24422EUR8	2019-B A3 John Deere Owner Trust Note John Deere Capital Corp	2.210 3.450	15-Dec-23 10-Jan-24	400,000.00 300,000.00	99.98453 100.64206	399,938.10 301,926.19	2.23 3.24	409,871.29 330,177.15			
3135G0V34	Note John Deere Capital Corp Note FNMA	2.500	05-Feb-24	2,000,000.00	105.79129	2,115,825.85	3.24 0.74	2,157,863.78			
89114QCB2	Note Toronto Dominion Bank	3.250	11-Mar-24	1,300,000.00	100.80479	1,310,462.24	3.00	1,411,631.72			
3130A1XJ2 3130A2UW4	Note FHLB Note FHLB	2.875 2.875	14-Jun-24 13-Sep-24	2,000,000.00 1,200,000.00	104.30331 104.42553	2,086,066.15 1,253,106.33	1.66 1.70	2,210,610.28 1,328,430.60			
3135G0W66	Note FNMA	1.625	15-Oct-24	2,000,000.00	99.92467	1,998,493.41	1.64	2,121,480.11			
3130A3GE8 3135G0X24	Note FHLB Note FNMA	2.750 1.625	13-Dec-24 07-Jan-25	1,500,000.00 2,100,000.00	103.98823 100.49412	1,559,823.48	1.75 1.50	1,663,278.00			
3137EAEP0	Note FHLMC	1.525	12-Feb-25	2,100,000.00	100.49412	2,110,376.59 2,046,411.37	0.95	2,220,885.80 2,103,237.33			
037833DT4	Callable Note Cont 4/11/2025 Apple Inc	1.125	11-May-25	500,000.00	101.59885	507,994.25	0.77	513,863.50			
3137EAEX3	Note FHLMC	0.375	23-Sep-25 subtotal	2,200,000.00 \$102,250,290.40	99.79622 \$	2,195,516.93 105,574,767.10	0.42 \$	2,192,884.10 108,737,794.19			
				56.917.595.25	Ž	160.242.071.95	- ¢	163.405.099.04			